

## Philanthropy undergoes a sea change thanks to **Jack** and **Jon Rose**. Philanthropy needn't come from riches. A groundswell of ingenuity, innovation, and execution will do just fine. Take the deluge of difference Jack and Jon Rose have made through Jon's nonprofit, Waves For Water, in providing access to clean H<sub>2</sub>O to 7.5 million people in 15 countries in only three years—all by digging or restoring wells and delivering portable, inexpensive filters and rain-catchment systems to places where Evian and Perrier aren con the menu. Call it the new age of Aquarius, or as Jon dubs it, "social entrepreneurism," and "guerilla humanitarianism." Nor does giving have to hurt, "That old model of you have to drop everything and join the Peace Corp is no longer true," says Jon, who before founding Waves For Water in 2009 was a professional surfer for 13 years. traveling the far reaches of the world in an Endless Summer quest for the next great ride. "Our whole philoso phy is do what you love and help along the way, says Jon, That imparts a key tenant taught by his father, Jack, a surfer as well as a ski bum for 10 years "before Jon was born," who then became a purveyor of joint adventure. "We were up and down the coast in a VW van. I grew up that way, too," says Jack, whom his son calls "a skilled problem solver who has the ability to innovate by making things simpler. To wit, while sitting at his drafting table one rainy day, Jack decided to design an inexpensive apparatus to collect falling rainwater. In short order, he started Rain Catcher, a nonprofit that teaches villagers in Africa and other parts of the world how to catch and filter trans water. I went to Africa, helped sorup a system came back to California, worked and seved for a year, then did it again, The explains Coincidentally, not long after. Jor was on the surf on cuit when, en route to Bali, a devast uing earthquake hit Padang (the capital of West Sumatra). "It was a crash course in disaster relief; it changed everything for me." he says. Thus was Waves For Water born, and thus did the Roses join forces completely. We complement each other," says Jack, who has since left RainCatcher to work with Jon full time. "I'm more internal, he's better at ... external." Besides, says Jon. "How cool is it to work with your dad?" 114 LA-CONFIDENTIAL-MAGAZINE COM-

Twins Jonnie and Mark Houston are breathing new nightlife into LA. understate egregiously. Rather, all are singular conceptual mini-worlds that "Houston, we have a problem" ran through Jonnie Houston's mind in the mid aughts, his thirst for novelty and genuine experience not slaked by the offerings of LA nightlife. "I got into the nightlife business because

nothing existed between the big clubs and the dives," says the impresario who would, in partnership with his twin brother, Mark, proceed to stir whimsy, fantasy, and theatricality into the cocktail of Hollywood clubs and lounges, forever upping the ante of LA's nightlife scene.

Drawing on money they had saved through the sale of a series of cell phone stores (which the 34 year old entrepreneurs started opening at age 19), the due launched Piano Bar in 2008-followed in short order by La Descarga, Harvard & Stone, Pour Vous, and the newly opened No Vacancy at the Hotel Juniper. In so doing, they freed the city from the shackles of velvet ropes, the ballast of bottle service, and the yawn induc ing prospect of boring, interchangeable interiors.

Still, to state that all of the pair's properties are unique in design is to

draw upon physical and temporal destinations-Havana, Cuba; Belle Époque Paris-as well as on interior destinations of the imagination. There's a misconception that the primary goal of this business is to sell liquor," says Jonnie. "We do that, of course, but we're selling a vibe, a culture, and entertainment as well." Or as Mark adds: "unique social environments."

The recipe includes curated cocktails and libations; decoration conceived by the brothers ("We flip roles on this, depending on whose concept it is," says Jonnie); live acts ranging from three piece bands to dancers and overhead "swingers"; to the creatively practical, such as a custom trolley car that pulls up nightly at Pour Vous, providing "a unique aspect to an outdoor patio," says Mark. It's a mix as varied as the Houstons' own: LA natives who grew up in Koreatown, part German (Dad) and part Thai-Chinese (Mom).

Why, amidst fathers and sons, these two brothers? A familial answer: their father, David Houston, died last year, and the twin's latest barylounge concept is an homage to him. "We wanted to create something inspired by his living room," says Jonnie. "Everybody always had fun there."





## THE REEL DEALS

For David and Steve Gersh, Hollywood is all in the family.

The lure of the apparent is often more powerful than pressure applied by a parent—an aphorist perfectly illustrated by David and Steve Gers Members of one of the last still in the busine Hollywood dynasties (founded by David father, Phil, who died in 2004 at 92, and who New York Times obituary described him as "th last of the Hollywood agents who dominated th talent business in the 1940s and '50s"), bot David and Steve came to the Gersh agency i their own time and of their own accord.

"I was going to be secretary of state," say David, who afterworking for a congressman of Capitol Hill in the summer and during college redirected to UCLA Law, followed by for years at a large law firm, before deciding to jo his father and brother (a co-owner of Gers along with David) and become an agent for writers, directors, producers and high-end production people. (Werner Herzog is among h roster of heavyweights.)

Steve's arrival was quicker. While still : high school, he was certain he wanted to be a agent—a sports agent. Over time, that ball trajectory altered, and by graduate school, h was firmly committed to the idea of catching curveballs from actors (not yet 30 years old the talent agent counts Twilight's Kristen Stewart among his clients).

Professional and life lessons passed down from David to Steve include a packaged deal of good sense: being good at what you do, caring about it profoundly, but always being mindful of balance. "Dad taught me that growing up, by example," says Steve, adding that he and his father always had an easy camaraderie—playing and watching sports, traveling, and talking. Additional lessons he learned were to always operate fairly and with integrity and to never, ever take anything for granted-giving him a humility that in Hollywood is as rare as an independent low-budget film going blockbuster. "Steve's the most un-entitled person in the business," says David. "He goes out of his way because of the last name and has the smallest office of anybody."

The two share the tamily's long standing interist in modern and contemporary art (Steve's grandparents started collecting in the late '50s, and his parents continue to do so actively.] Says David, "The family is passionate about all of the arts." Including the art of the family.



fashion classic one stitch at a time.

"Jean etics" are interwoven into Peter and David Koral's DNA. One of the founding partners and president of Seven For All Mankind (launched in 2000 and sold seven years later for \$775 million), Peter is among the rivethe's going to make the world change its jeans—again.

A father of the premium denim industry, a niche not only immensely—and a men's line is set for release in January 2013). profitable but uniquely identified with Los Angeles, Peter, a second-generation "garmento," is the father of David, a former professional football the Mediterranean eatery Mezze. It was in this bastion of cool that David, a tendency to go all the way." But aside from "my dad being more laidof manufacturers: a void in the marketplace. "Nobody was focusing on good-looking..." LAC

culminated with Peter coming cut of retirement to form Koral Los Angeles with David and business partner Rick Crane. "I didn't want him to come into [the clothing] business, but I guess it's in his blood," says Peter.

The Korals call the concept behind the brand's core line "lived in length," i.e., premium Italian and Japanese denim, carefully washed to ing, five-pocketed icons of Southern California's clothing industry. Now mirror what the jeans would look like if worn for discrete amounts of time ranging from one to three years (the first women's line hit stores in August,

As far as characteristics the two share, both point to resolve. "If we're willing to start something, we're going to see it through," says David. Adds player, who eventually moved into hip hospitality-becoming a partner in Peter, "We're passionate people when we get behind something and have who started going to work with Dad at age eight, identified the holy grail back than I am," how do the two differ? "Well," says Peter, "I'm very